



Middle East Shipping Update

Improved Efforts for Middle East Routes

Our goal at Rose is to provide the best service possible. In an effort to help better understand the Middle East market, we are pleased to offer information regarding vessel space and availability, transit issues, and price fluctuations. Our team at Rose is constantly working on securing the lowest rates on a wide variety of carriers. We hope to have solutions to book all requests and are optimistic that the provided information offers insight to better understand the challenges of shipping to and from the Middle East.



Rose Expertise

The following information is intended to provide insight into the current conditions of FCL, LCL, and air freight to and from the Middle East. Though Rose is constantly monitoring the market, changes can happen rapidly with shifts that are out of our control. Please feel free to contact your representative with any questions or issues so that we may be as proactive as possible in finding solutions that are suitable to you.

FCL: Carrier Availability & Updates

ONE:

- Space is available on the IEX service to Jeddah.
- Space on the EC5 to Jebel Ali is extremely limited; 4-6 weeks booked out.
- Hazardous cargo is accepted and is usually approved quickly.
- ONE's automatic updates are efficient and reliable.

YML:

- Currently offering the lowest rates on the market, but space is extremely limited; currently 6 weeks out until space is available and is on a case-to-case basis.
- Roll overs are very common due to overbooking.
- Transshipments via Asia are less likely to have open space and are often not accepted.
- Hazardous cargo can not be accepted if transshipments are involved.
- Equipment is lower out of Southern and Midwestern regions of the US.

MSC:

- Most routes have open space and equipment.
- Free time can be expanded on a case-to-case basis, if needed and approved.
- Equipment is lower in southern regions with difficulty securing in Nashville and Atlanta.
- MSC is our preferred carrier out of the west coast in terms of space and equipment availability.

MSK:

- Offering moderately low rates to the Middle East, with the best from the Gulf area.
- Space to Jeddah from New York is available starting in 4 weeks.
- Space to Jebel Ali from New York is available within the next 2 weeks.

HPL:

- Service is more reliable for bookings that are made 2-3 weeks in advance.
- Hazardous cargo is generally not problematic if all documentation is in order.
- Rates are currently at a premium.

HMM:

- Currently allocation is limited, but space will be more available starting in May (Week 19).
- With an increase in allocation, the possibility for roll overs will decrease.
- Rates are competitive with mid-level priced carriers.

COSCO:

- Space is typically open, though hazardous cargo is highly not recommended.
- Customer service can be problematic, and documentation can be delayed.
- There are no options for cargo to Bahrain.

OOCL:

- Space to Jeddah is available
- Space to Jebel Ali is very limited

LCL: Exports / Imports USA - Middle East:



LCL Offerings and Current Conditions

- Rose offers service to and from New York and Jebel Ali
- New service is also available from Houston to Jebel Ali
- Direct sailings are available with Yang Ming (NY) and MSC (Houston)
- Sailings are approximately every 10 days
- Enough capacity to book cargo as often as the carriers allows
- On-carriage is available throughout the Middle East from Jebel Ali

Rose is constantly improving our LCL offerings and is expected to have more lanes in the coming years.

Current LCL Schedule

NY Cut	NY Depart	ETA Jebel Ali	Houston Cut	Houston Depart	ETA Jebel Ali
18-Apr	28-Apr	31-May	13-April	21-April	30-May
02-May	12-May	12-Jun	17-April	30-April	29-May
09-May	19-May	19-Jun	21-April	05-May	03-June

Air Exports

USA - Middle East & Indian Subcontinent

Rose is IATA accredited and offers competitive rates to the Middle East and India Subcontinent

- Space is readily available with advance booking, often at a premium.
- Airlines are not making quite as many deals in this area, as capacity is not fluid and can fluctuate by the week.
- For the best rates, we suggest booking a week or more ahead.
- Our team has relationships with the big players as well as smaller regional airlines.
- Rose is looking to expand our import airfreight from the Middle East

Rose's Personal touch

Our staff at Rose is eager to take your requests and get started on booking your cargo in or out of the Middle East. We have the capabilities of a large corporation, but the personal touch of a family-run business. Our team is here to answer any questions, and work on building a long-term relationship. For a list of key contacts please click on below:

<https://www.shiprose.com/resources.php>